

ISSUER PROFILE

7 October 2024



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CA Auto Bank S.p.A.

Key facts and statistics - H1 June 2024

Company overview

CA Auto Bank S.p.A. (CA Auto Bank, formerly FCA Bank S.p.A.) is a company acting in the vehicle financing, leasing and mobility sector. It is fully owned by Credit Agricole Personal Finance & Mobility (previously Credit Agricole Consumer Finance), which is in turn fully owned by Credit Agricole S.A. (CASA).

CA Auto Bank was formerly a 50:50 joint venture between the car manufacturer Stellantis and CASA, operating under the name FCA Bank S.p.A. On 4 April 2023, CASA's consumer finance subsidiary became the sole shareholder of CA Auto Bank by acquiring the 50% stake owned by Stellantis.

CA Auto Bank, which operates in 18 European countries and Morocco, either directly or through branches and subsidiaries, provides financing solutions mainly through car dealers and multi-brand distributors that cannot rely on their own captive. The bank features an ample offering of financial, insurance and rental solutions, partnering with more than 60 brands, including prestigious ones such as Ferrari, Tesla, Aston Martin, McLaren, Mazda, Lotus and DR Automobiles, and also having arrangements with newer automotive brands more active in the electric vehicle market such as VinFast and Lucid. The bank is also active in the motorcycle segment (Harley-Davidson, Royal Enfield and Fantic Motor), in the light and heavy commercial vehicle segment (Ford Trucks and BMC Trucks) and in the recreational vehicles segment (Hymer, Groupe Pilote, Carthago, Concorde and Knaus Tabbert).

As of 30 June 2024, CA Auto Bank reported consolidated assets of €32.4 billion.

Sources: Company reports (consolidated financial statements December 2023 and June 2024; and investor presentation August 2024), company data, www.ca-autobank.com and www.creditagricole.fr

Financial highlights

The financials presented below are those reported by the entity and are not adjusted for Moody's analytic purposes. For Moody's-generated ratios on CA Auto Bank S.p.A., please see <u>CA Auto Bank S.p.A.</u>'s page on moodys.com.

Exhibit 1
Latest full-year results
CA Auto Bank S.p.A.

(in € million)	31-Dec-23	31-Dec-22	31-Dec-21	% change 23/22	% change 22/21
Total Assets	31,162	28,309	29,459	10.08	(3.91)
Total Shareholders' Equity	3,031	3,728	3,902	(18.71)	(4.45)
Shareholders' Equity excluding Minority Interest	2,945	3,650	3,832	(19.31)	(4.76)
Total Capital	3,187	3,167	3,563	0.62	(11.10)
Tier 1 Ratio (%)	15.79	13.92	18.37	187 bps	(445) bps
NPL Ratio (%)	2.00	1.64	1.77	36 bps	(13) bps
Net Income	400	1,019	494	(60.74)	106.52
Net Income Attributable to Equity Holders	393	1,011	485	(61.13)	108.48

Based on consolidated financial data.

Source: Company reports (consolidated financial statements December 2023 and December 2022)

Exhibit 2
Latest half-yearly results
CA Auto Bank S.p.A.

(in € million)	30-Jun-24	30-Jun-23	% change 24/23
Total Assets	32,377	27,928	15.93
Total Shareholders' Equity	3,651	2,900	25.89
Shareholders' Equity excluding Minority Interest	3,561	2,817	26.40
Total Capital	3,738	2,823	32.40
Tier 1 Ratio (%)	14.91	12.58	233 bps
NPL Ratio (%)	2.54	1.71	83 bps
Net Income	122	267	(54.21)
Net Income Attributable to Equity Holders	118	263	(54.97)

Based on consolidated financial data.

Source: Company reports (interim report June 2024 and 2023)

Business description

CA Auto Bank has three business segments: Financing and Leasing, Wholesale Financing and Rental/Mobility (operated under the Drivalia brand).

Financing and Leasing: This segment supports sales to the final customers of automotive manufacturers in Europe. It provides a range of flexible and customised solutions, including hire purchase, leasing and personal contract purchases, credit protection, glass branding, and fire and theft insurance. As of 30 June 2024, this segment had an average portfolio of €21.4 billion and accounted for 71.5% of the bank's net banking income and rental margin in the six months that ended on 30 June 2024 (H1 2024).

Wholesale Financing: This segment provides support to the respective manufacturers' dealer networks in Europe. It is involved in all financial aspects of dealership transactions and management, and offers services including financing for new and used car stock, spare parts, workshop equipment, working capital, and medium- and long-term financing. As of 30 June 2024, this segment had an average portfolio of €3.6 billion and accounted for 9.7% of the bank's net banking income and rental margin in H1 2024.

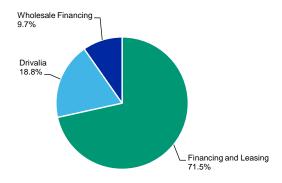
This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

Rental/Mobility (Drivalia): This business line provides flexible and customised long- and short-term rental solutions, and fleet management services to individuals and small, medium-sized and large companies, and households, in cooperation with a wide range of automotive manufacturers in Europe. As of 30 June 2024, this segment had an average portfolio of €2.7 billion, and accounted for 18.8% of the bank's net banking income and rental margin in H1 2024.

Sources: Company report (interim report June 2024) and company data

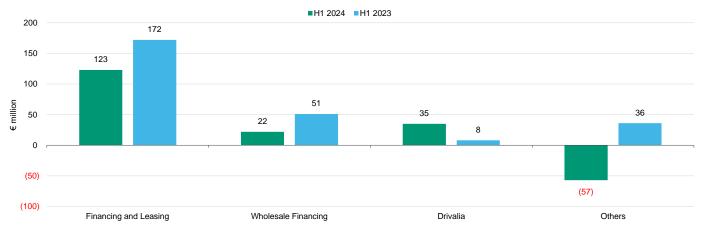
Exhibit 3

Net banking income and rental margin by segment
In percentage, consolidated, for H1 2024



Source: Company report (interim report June 2024)

Exhibit 4
Net profit by segment
Consolidated



Excluding 'Other'.

Source: Company report (interim report June 2024)

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Distribution channels

CA Auto Bank operates either directly or through various subsidiaries in 18 European countries (Austria, Belgium, Denmark, France, Germany, Greece, Italy, Finland, Ireland, the Netherlands, Poland, Portugal, Spain, Switzerland, Sweden, Norway, the Czech Republic and the UK), and Morocco.

As of 30 June 2024, most of the bank's outstanding businesses were in Italy (41% of total loans), followed by Germany (16%), the UK (14%), France (6%), Nordics (5%), Spain (4%), Switzerland (3%) and others (11%).

The company provides its services primarily through the dealership networks of the respective manufacturers and also through internet-based point-of-sale systems.

Source: Company reports (annual report December 2023 and investor presentation August 2024)

Ownership structure

CA Auto Bank is fully owned by Credit Agricole Personal Finance & Mobility, which is in turn fully owned by CASA.

Exhibit 5 CA Auto Bank S.p.A.

Shareholder structure

Credit Agricole S.A.

100%

Credit Agricole Personal Finance Mobility

CA Auto Bank S.p.A.

100%

Drivalia S.p.A

100%

As of 20 September 2024. Source: Company data

Subsidiaries

As of 30 June 2024, CA Auto Bank's subsidiaries were as follows:

Exhibit 6

CA Auto Bank S.p.A.

Subsidiary	Registered office	% shares
Drivalia S.p.A.	Turin - Italy	100.00
Drivalia Lease France S.A.	Massy - France	99.99
Drivalia France S.A.S.	Limonest - France	100.00
CA Versicherungsservice GmbH	Heilbronn - Germany	100.00
Ferrari Financial Services GmbH	Pullach - Germany	50% +1 share
CA Auto Finance UK Ltd.	Slough - United Kingdom	100.00
Drivalia Lease UK Ltd.	Slough - United Kingdom	100.00
Drivalia UK Ltd.	Slough - United Kingdom	100.00
Drivalia Lease Espaňa S.A.U.	Alcobendas - Spain	100.00
Drivalia Espaňa S.L.U.	Alicante - Spain	100.00
Drivalia Portugal S.A.	Loures - Portugal	100.00
CA Auto Finance Suisse S.A.	Schlieren - Switzerland	100.00
Drivalia Lease Polska Sp. z o.o.	Varsavia - Poland	100.00
CA Auto Finance Nederland B.V.	Amsterdam - Netherlands	100.00
CA Auto Finance Danmark A/S	Brøndby - Denmark	100.00
Drivalia Lease Danmark A/S	Brøndby - Denmark	100.00
CA Auto Bank GmbH	Vienna - Austria	50.00
CA Auto Insurance Hellas S.A.	Athens - Greece	100.00
Drivalia Lease Hellas SM S.A.	Athens - Greece	100.00
CA Auto Reinsurance DAC	Dublin - Ireland	100.00
CA Auto Finance Sverige AB	Höllviken - Sweden	100.00
CA Auto Finance Norge AS	Oslo - Norway	100.00
Drivalia Lease Belgium S.A.	Auderghem – Brussels - Belgium	100.00
Drivalia Lease Nederland B.V.	Amsterdam - Netherlands	100.00
Drivalia Lease Finland Oy	Itsehallintokuja - Finland	100.00
Drivalia Lease Czech Republic s.r.o.	Prague – Czech Republic	100.00
Fleet Insurance Plan s.r.o.	Prague – Czech Republic	100.00
Drivalia Lease Ireland Ltd	Dublin – Ireland	100.00
Drivalia Lease Norge AS	Stabekk - Norway	100.00
Drivalia Lease Sverige AB	Malmo - Sweden	100.00
Drivalia Czech Republic S.r.o	Prague – Czech Republic	100.00

 $Source: Company\ report\ (interim\ report\ June\ 2024)$

Company management

Exhibit 7

CA Auto Bank S.p.A.

Executive management	Affiliation
Giacomo Carelli	Chief Executive Officer and General Manager
Luca Caffaro	Group Chief Financial Officer
Alexander Paul Hughes	CA Auto Bank Head of European Markets and Country Manager UK and Ireland
Andrea Barcio	Human Resources and Process Governance
Andrea Trapè	Internal Audit
Etienne Royol	CA Auto Bank France
Jakob Böhme	CA Auto Bank Germany
Lucyna Bogusz	Sales, Marketing and Business Development
Lionel Eric Lafon	Credit HQ and Italy
Luca Pollano	ICT, Digital and Data Governance
Marcella Merli	CA Auto Bank Italia
Marina Sapello	Legal, Corporate Affairs and Procurement
Maurizio Croattini	Risk and Permanent Control
Paolo Manfreddi	Chief Executive Officer, Drivalia
Patrizio Lattanzi	Compliance, Supervisory Relations and Data Protection
Roberto Sportiello	Chief Executive Officer, Ferrari Financial Services GmbH
Sylvia Boteva	Wholesale Financing
Valentina Lugli	Communication and ESG

As of 20 September 2024. Source: Company data

Exhibit 8

CA Auto Bank S.p.A.

Board of Directors	Affiliation
Stephane Priami	President
Giacomo Carelli	Chief Executive Officer and General Manager
Richard Bouligny	Director
Anne Marie Guirchoux	Director
Jerome Hombourger	Director
Vittorio Ratto	Director
Anne Vincent Laimè	Director
Paola De Vincentiis	Independent Director
Sophie Lazarevitch	Independent Director

As of 20 September 2024. Source: Company data

Company history

CA Auto Bank originated as the captive finance company of the Fiat Group last century in the 1920s.

In December 2006, under the name of FGA Capital, it became a 50:50 JV between CASA and Fiat.

In July 2008, FGA Capital started expanding its service in the non-captive sector, entering an agreement with Jaguar and Land Rover to provide retail financing, dealer financing and rental services in certain European countries.

In December 2013, Maserati S.p.A. and FGA Capital signed an agreement in the field of car financing concerning all of Maserati's financing activities for its distribution network, end customers and rental fleets.

In January 2015, FGA Capital obtained its banking licence and was renamed FCA Bank S.p.A.

In July 2015, Erwin Hymer Group Finance was established by CA Auto Bank and the Erwin Hymer Group (EHG) to provide financial services to EHG's dealer network and retail buyers.

In 2016, CA Auto Bank signed an agreement with Ferrari Financial Services S.p.A., the Ferrari financial services company, to acquire a controlling interest in Ferrari Financial Services GmbH for €18.6 million.

In October 2018, Leasys S.p.A., a wholly owned company of CA Auto Bank, acquired WinRent S.p.A., a provider of short-term car rental services in Italy.

In December 2018, CA Auto Bank and Harley-Davidson Financial Services collaborated to provide retail financing services to Harley-Davidson clients in Spain and Poland from January 2019 and April 2019, respectively.

In October 2019, CA Auto Bank established a subsidiary in Morocco to provide retail customers with financing solutions in the country.

In 2020, Leasys S.p.A. acquired Aixia, a company operating in the short-term rental market in France, and Drivalia, a Spanish short-term rental and mobility company. Furthermore, in December 2020, Leasys bought the car-sharing company BlueTorino.

During 2022, CA Auto Bank acquired several Leasys Rent entities from Leasys S.p.A. and subsequently renamed them Drivalia.

In December 2022, CA Auto Bank sold Leasys and its subsidiaries to LeaseCo SAS, a French operating lease company in which Stellantis and Credit Agricole Personal Finance & Mobility hold a 50% share each.

In April 2023, Credit Agricole Personal Finance & Mobility became the sole shareholder of CA Auto Bank by acquiring the 50% stake owned by Stellantis. Resultantly, FCA Bank S.p.A. was renamed CA Auto Bank.

In August 2023, CA Auto Bank acquired ALD Automotive's operations in Norway and Ireland, as well as that of Leaseplan's operations in the Czech Republic and Finland.

In February 2023 FCA Capital Nederland B.V. (now CA Auto Finance Nederland B.V.) acquired Findio N.V., a Dutch auto financing sector firm, from Crédit Agricole Consumer Finance Nederland B.V. Later in December 2023, Findio was merged into CA Auto Finance Nederland B.V.

In April 2024, Drivalia S.p.A. acquired all the outstanding shares of newco Gotlex Lageraktiebolag No. 1357 AB in Sweden and renamed it Drivalia Lease Sverige AB. In the same month, the Drivalia incorporated Drivalia Czech Republic s.r.o., a Czech Republic-based unit engaging in short-term rental activities.

Sources: Company reports (interim report June 2024; and annual report December 2023, December 2022, December 2021, December 2020, December 2019, December 2018, December 2017, December 2016, December 2015, December 2014, December 2013, December 2012 and December 2010) and company data

Peer group

- » RCI Banque
- » Volkswagen Bank GmbH
- » Banque Stellantis France
- » Santander Consumer Finance S.A.

Related websites and information sources

For additional information, please see:

The company's website

» CA Auto Bank S.p.A.

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